

## What can we sell behind timber production?

The role of forest externalities in the Eastern Alps for implementing payment for environmental service schemes

The Biennial Meeting of the Scandinavian Society of Forest Economics  
23–26 May 2012,  
Hyttiälä, Finland

Authors:  
**Enrico Vidale**  
with Davide Pettenella, Paola Gatto, and Laura Secco  
25 May, 2012

University of Padua

Newfore  
New ways to value and market forest externalities

TESAF

University of Padua

## Outlines

1. The context
2. PES background
3. ES valuation: an application based on the Choice Experiments
4. Two (three) PES cases
5. Conclusion

2

## 1. The context

University of Padua

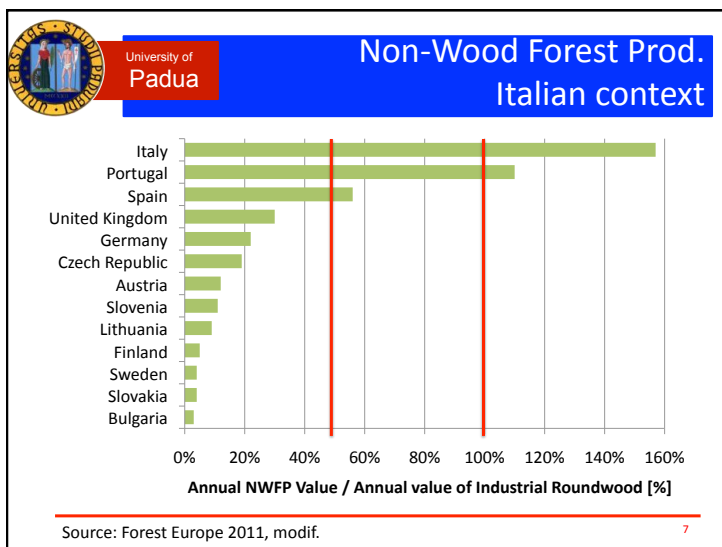
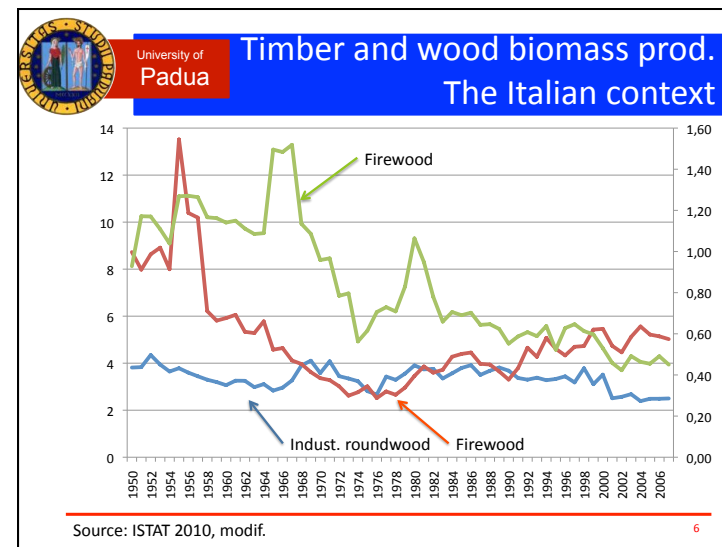
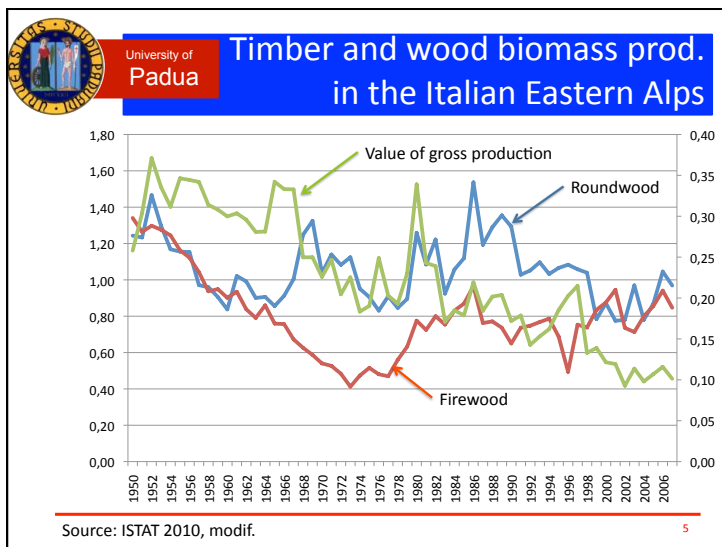
University of Padua

## Case study area: mountain forests in the Eastern Alps

Global Land Cover 2000  
Forest types

Open evergreen needleleaf forest	Mixed leaf type forest
Closed evergreen needleleaf forest	Mixed closed forest and shrubland
Deciduous needleleaf forest	Forest-natural vegetation complexes
Closed deciduous broadleaf forest	Forest cropland complexes
Open deciduous broadleaf forest	Other land uses
	Outside data coverage

4



University of Padua

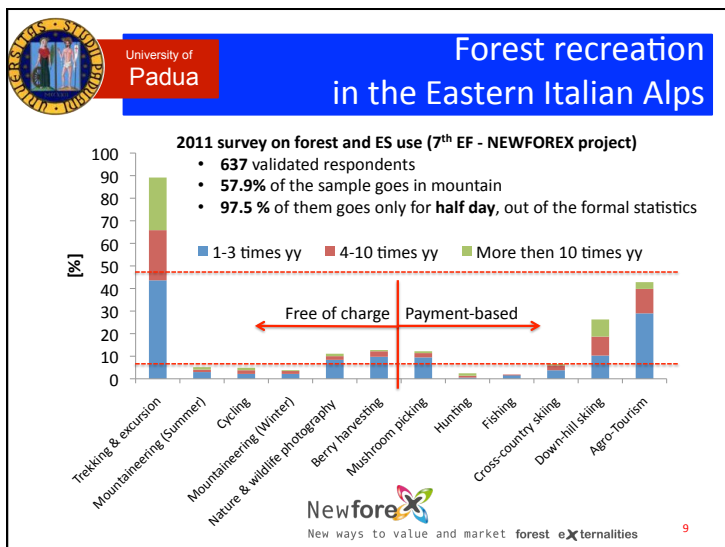
### Tourist statistics in the Italian Eastern Alps

#### Veneto's annual tourist statistics (2010)

Touristic area	Arrivals*	%	Presence**	%
Sea	3,875,418	24.58	26,485,634	41.77
Art Cities	8,106,706	51.42	17,833,398	28.13
Lake	2,194,841	13.92	10,750,247	16.96
Mountain	960,181	6.09	5,338,552	8.42
Terms	628,482	3.99	2,993,162	4.72
<b>Total</b>	<b>15,765,628</b>	<b>100</b>	<b>63,400,993</b>	<b>100</b>

\* Total number of single overnight in hotels, hostel, camping, B&B, etc.  
\*\* Total number of nights over-two-night-stay in hotel, hostel, camping, B&B, etc.

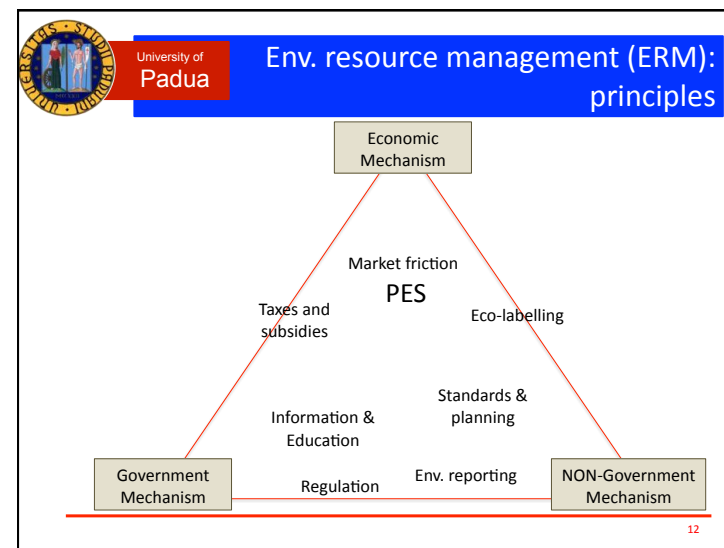
Source: Veneto-STAT 2010, modif.



### University of Padua Forest externalities in the Eastern Italian Alps

- Carbon sequestration
- Landscape scenic view
- Biodiversity conservation
- Soil erosion & water quality prevention

## 2. Payment for Environmental Services (PES)



University of Padua

## Payment for Env. Services: basic principles

Definition of PES (Wunder 2005)

1. A **voluntary** transaction where
2. a **well-defined ES** (or a land-use likely to secure that service)
3. is being “bought” by a (minimum one) ES **buyer**
4. from a (minimum one) ES **provider**
5. if and only if the ES provider secures ES provision (**conditionality**).

13

University of Padua

## Payment for Env. Services: some scenarios

Source: Pagiola e Platias (2007) modif.

14

University of Padua

## Payment for Env. Services: basic principles

15

University of Padua

## 3. ES value: an application based on the Choice Experiments

16

University of Padua **7th EF - NEWFOREX project**  
Choice Experiment application

**Aim & Attribute Definition**

**Model definition**

$$U_{nit} = \beta'X_{nit} + \varepsilon_{nit}$$

$$\Pr(ni) = \frac{\exp(V_{nit})}{\sum_{j=1}^J \exp(V_{njt})}$$

**Experimental design**

**Questionnaire development**

**Survey & Data collection**

**Estimation & model specification**

$$V_i = \sum_{k=1}^K \beta_{ik}X_{ik}$$

$$V_j = \sum_{k=1}^K \beta_{jk}X_{jk}$$

$$V_l = \sum_{k=1}^K \beta_{lk}X_{lk}$$

**Results**

WTP	$\beta$	Results	se( $\beta$ )
$WTP = -\frac{\beta_k}{\beta_{cost}}$			
$WTP = -2 \frac{\beta_k}{\beta_{cost}}$			
$WTP = -2 \frac{Z\beta_k}{\beta_{cost}}$			

(Rose & Bliemer 2005)

Legend: U=utility B=coefficient vector X=vector of attributes  $\varepsilon$ =error term n=respondent i=chosen alternative t=n. of choice tasks j=n. of alternatives k=attribute number Z=socio-demographic parameters

17

University of Padua **Attributes**

- Forest structure view
- Carbon sequestration
- Biodiversity
- Land view
- Recreation in forest

5.5% popolazione veneta all'anno (280.000 persone)  
7% popolazione veneta all'anno (340.000 persone)  
8.5% popolazione veneta all'anno (410.000 persone)  
10% popolazione veneta all'anno (510.000 persone)

00 Specie  
25 Specie  
50 Specie  
+ 10 Specie

No servizi turistici  
Strutture turistiche  
Segnaletica  
Strutture turistiche e segnaletica

Newforex 18

University of Padua

	Scenario A	Scenario B	Status Quo
Forest structure view			
Carbon sequestration	7% popolazione veneta all'anno (340.000 persone)	7% popolazione veneta all'anno (340.000 persone)	5.5% popolazione veneta all'anno (280.000 persone)
Biodiversity	+ 10 Specie	+ 25 Specie	+ 50 Specie
Land view	Area aperta (5%)	Area aperta (10%)	Area aperta (5%)
Recreation in forest	Strutture turistiche	Segnaletica	No servizi turistici
Cost	200 €	25€	0€
Choice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

12 Choice Tasks = 2 blocks X 6 Choice tasks

19

University of Padua **Sample design**

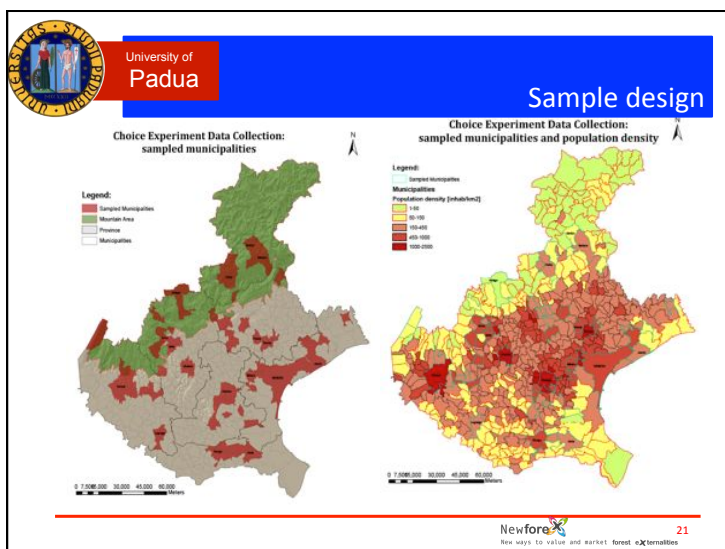
10% of the total municipalities has been sampled

Three strata:

- Mountain-Plain
- Municipality inhabitants
- Class age

Size of municipal population	PROVINCE							Number of interviews
	VR	VI	BL	TV	VE	PD	RO	
0-5,000	21	27	12	19	4	21	13	117
5,000-10,000	27	30	5	21	14	33	3	156
10,000-100,000	47	52	6	56	71	51	11	294
Capital town	35	17	5	12	37	31	7	144
Total	130	126	28	131	126	136	34	711

Newforex 20



University of Padua

### The models

Utility function

$$U_n = b_{0n} + b_{1n}viewA_n + b_{2n}viewC_n + b_{3n}viewD_n + b_{4n}CO2_n + b_{5n}bio_n + b_{6n}land_n + b_{7n}recrST_n + b_{8n}recrS_n + b_{9n}recrSST_n + b_{10n}cost_n$$

Multi-nomial Logit

- main effect
- second order interaction

$$Pr(ni) = \frac{\exp(V_{nit})}{\sum_{j=1}^J \exp(V_{njt})}$$

Latent Class Model

- Classes based on education, income, place

$$Pr(ni) = \sum_{m=1}^M s_m \left( \frac{\exp(b'_m x_{ni})}{\sum_{j=1}^J \exp(b'_m x_{nj})} \right)$$

$$s_m = \frac{\exp(\lambda Z_m)}{\sum_{s=1}^S \exp(\lambda Z_s)}$$

Legend: U=utility B=coefficient vector X=vector of attributes e=error term n=respondent i=chosen alternative t=n. of choice tasks j=n. of alternatives k=attribute number Z=socio-demographic parameters s\_m=probability to belong to segment b={1,2,...8}

Newfore 22

University of Padua

### MNL preliminary results

	Model 1
ASC	0.045
VIEWA	-0.003
VIEWC	0.030
VIEWD	-0.005
CO2	0.052
BIODIVERSITY	0.002
LANDSCAPE	-0.005
RECRST	0.048
RECRS	0.010
RECRSST	0.224***
COST	-0.009***
Obs.	3822
Log-L	-3925.129
R-sqrd	0.05928
Adj. R-sqrd	0.05792

	Number of respondents	[%] of protesters	[%] of the sample
it is too costly	55	90.2	8.6
have no enough money	58	95.1	9.1
pay enough taxes	61	100.0	9.6
prefer to spend my money in other things	56	91.8	8.8
The program is not important	35	57.4	5.5
I don't believe it'll be implemented	38	62.3	6.0
Other programs could be better	29	48.3	4.6
I want to leave things like they are now	31	50.8	4.9

Frequency of choice for cost attribute

cost	1476	739	487	366	297	107	137	108	105
------	------	-----	-----	-----	-----	-----	-----	-----	-----

Newfore 23

University of Padua

### MNL preliminary results: effect coded variable

	Model 1
ASC	-0.190
VIEWA	0.045
VIEWC	0.116
VIEWD	-0.143**
CO2 7%	0.254**
CO2 8.5%	-0.298***
CO2 10%	0.347**
BIO -25	0.077
BIO 0	0.122
BIO 10	-0.117
LAND -10%	-0.071
LAND 0%	0.111
LAND 2%	-0.089
RECRST	0.013
RECRS	0.018
RECRSST	0.309***
COST	-0.008***
Obs.	3822
Log-L	-3896.925
R-sqrd	0.06604
Adj. R-sqrd	0.06396

Whole population

No protesters

Mountain user

Mountain non-user

Education effect

Newfore 24

University of Padua

### Willingness To Pay (WTP)

	Model 1	Model 2	Model 3	Model 4	Model 5
ASC	0	0	0	0	0
VIEWA	0	0	0	0	0
VIEWC	0	0	0	0	31.77
VIEWD	0	0	0	0	0
CO7	59.11	71.47	0	85.02	40.74
CO85	0	0	0	0	0
CO10	80.88	0	191.61	96.18	0
BIO25	0	0	0	75.82	0
BIO0	0	36.42	0	0	28.95
BIO10	0	0	0	0	23.00
LAND10	0	0	0	0	0
LAND0	0	0	0	0	0
LAND2	0	0	0	0	0
RECRST	0	0	0	0	0
RECRS	0	0	0	0	207.34
RECRSS	71.90	63.70	113.33	95.75	242.54
	Whole population	No protesters	Mountain user	Mountain non-user	Education effect on the whole pop.

Newfore How ways to value and market forest externalities 25

University of Padua

### Some evidences on CE results

According to these results, the aggregate WTP might range from 29 M€/yy to 550 M€/yy. Is it reliable?

Other studies have shown similar results in the same area (208 M€ - Tempesta et al. 2008)

WTP has deeply relate to education, while the high level of protest answer is a signal of potential un-compliance

Portion of population are more willing to support ES provision, hence target to them may help to support specific policy. Might be the case of PES scheme?

26

## 4. Two (three) PES examples

University of Padua

University of Padua

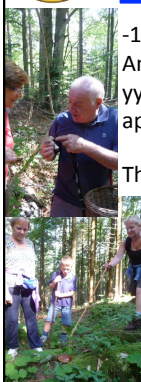
### 1- Forest recreation in Veneto region: the case of wild mushroom collection

The map displays the 'CARTA DELLE CATEGORIE FORESTALI' for the Veneto region, with a legend on the left. A red circle highlights a specific area in the northern part of the region. To the right of the map is a photograph of a wild mushroom.

28

**University of Padua**

### 1- Forest recreation in Veneto region: the case of wild mushroom collection



-100.000 ha of forest (manage by municipality technicians) - Annual revenue from WM picking at regional scale 2.5-9M€/yy (high variability linked to the summer rainfall) paid by approximately 200.000 recreational pickers

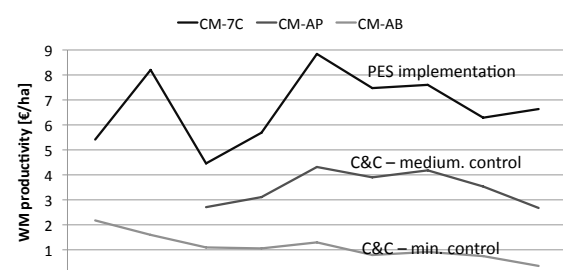
Three different management approaches:

- Command and control (C&C) → minimal control
- C&C → medium control
- MBM → direct linkage between forest manag. and wild mushroom (WM) collection demand:
  - Picking permit price based on the annual demand and forest WM provision
  - Need of demand and supply assessment

29

**University of Padua**

### 1- Forest recreation in Veneto region: The case of wild mushroom collection



	2001	2002	2003	2004	2005	2006	2007	2008	2009
CM-7C	5,4	8,2	4,5	5,7	8,8	7,5	7,6	6,3	6,6
CM-AP			2,7	3,1	4,3	3,9	4,2	3,5	2,7
CM-AB	2,2	1,6	1,1	1,1	1,3	0,8	0,9	0,7	0,4

30

**University of Padua**

### 2- Water Relate Services: The implementation of Galli's act



31

**University of Padua**

### 2- Water Relate Services: The implementation of Galli's act

- The majority of superficial land-slides are influenced by to land abandon.
- The soil erosion affect directly and indirectly the water quality
- The implementation of Galli's act stimulate the land stability adding to the water bill the 3%, fully reinvest in the upstream area maintenance.
- Active management of forest based on small project financing
- 1.09 M€ has been invest (implementation in 2010)

32





 University of Padua

### 3- Water Relate Services: The case of Romagna Acque



33


 University of Padua


### 3- Water Relate Services: The case of Romagna Acque

- Dam system with volume of 33 M m<sup>3</sup> manage by monopolistic public company
- Around 108 Mm<sup>3</sup> of tap annual water supply (50% of Romagna demand)
- Problem of soil erosion and water quality, and demand of high quality water
- A scientific evidence

Forest management practice	1° year	2° year	3° year	4° year	Total
	Erosion [Kg/ha]	Erosion [Kg/ha]	Erosion [Kg/ha]	Erosion [Kg/ha]	Erosion [Kg/ha]
Coppice	92,2	80,5	1,1	5,6	179,4
Coppice to stand-forest	62,7	24,1	0,8	4,4	92,0
Natural evolution	5,2	2,9	1,0	1,5	10,5

Source: (Bagnaresi et al. 1999) modif.

34



 University of Padua


### 3- Water Relate Services: The case of Romagna Acque

- Annual soil erosion (or dam volume reduction): 42,600 m<sup>3</sup>/yy
- The forest management change accounted for 10,000 m<sup>3</sup>/yy
- From 1982 to 2009: 27 years of investment in the catchment basin (5,200 ha of forest): near 4% of the annual turnover, equal to 5-600,000 €/yy  
(the cost of removing the soil from the dam-bed was 10 times higher in the same period)

35

## 5. Conclusion


 University of Padua


 University of Padua


## Conclusion

PES schemes may help ES enhancement, however we need to consider:

- Estimation on the value of a given ES looking to demand side → important role of the research
- Promote ES education → awareness of civil soc.
- New role of the government → form C&C to promoter of green market
- The transaction costs! Main “dam” between theory and practice.
- Need to promote the definition of ES property rights

---


37


 University of Padua

## Any questions?

“An issue that can  
 NOT  
 be CLEARLY  
 measured  
 will be difficult  
 to improve”

(unknown, because too obvious)




---

38


 University of Padua

## Contacts

Enrico Vidale  
 University of Padua - Campus Agripolis  
 Dept. TeSAF - Land, Environment, Agriculture and Forestry  
 Viale dell'Università, 16  
 35020 - Legnaro Padova (Italy)  
 e-mail: [enrico.vidale@gmail.com](mailto:enrico.vidale@gmail.com)  
 skype: enrico.vidale

---

39